

PSI PROVIDES RESOURCE FOR UNIVERSITY DEPARTMENT ALIGNMENT



NETWORK UPDATING ▶ **STAFF COMMUNICATION** ▶ **FINANCE STREAMLINING**

PSI'S PROPRIETARY RECRUITING PROCESS GUARANTEED MAJOR LOCAL UNIVERSITY HIRED THE RIGHT TALENT TO MEET THEIR DEPARTMENT OBJECTIVES AND PROJECT GOALS.

THE CLIENT ▶

The Finance Office at a major local university had gone through several staff changes and was in need of realignment. PSI provided a consultant who was a former employee of the department for 33 years. She was asked to step in on an interim basis to help get the department back on track.

PSI provided personnel management of the consultant so the department could focus on the project at hand.

THE SITUATION ▶

PSI's consultant started immediately and due to her extensive experience in the department was able to step in and begin working without any training.

"I was called in to clean up and continue processing billing payments for a large number of bills that were the result of the department taking over the communications support for the College of Agriculture, including the extension offices in each of the 88 counties in Ohio," she said.

THE GOALS ▶

- Reduce costs
- Increase revenue
- Better utilize assets
- Enable the Extension Staff to access university networks and share information more efficiently
- Give the Extension Offices a more reliable and secure network

PSI's consultant worked to keep the staff who were engaged in the technical aspects of the project informed of the department status.

THE RESULTS ►



Networks were streamlined and upgraded across all platforms to ensure there was only one billable service



All phones were moved to Skype, and all lines were cleaned up and removed as needed to eliminate additional costs



Proper communication to staff was provided including the tools for support should any issues occur with the new system



Department directors were provided budget and billing updates

PSI offers four levels of partner engagement to achieve each client's talent acquisition goals. We create client experiences that win trust and earn business. Trust that leads to confidence in our ability to provide the right talent to our clients with less time and involvement from them.

"I looked for ways I could help staff in other areas such as networking and telecommunications, to take the cleanup work and some of the administrative things off of their plates so they could focus more on the technical aspects of the project." - PSI Consultant

